

Message Text

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SUBJ: ENERGY SYSTEMS TECHNICAL SALES SEMINAR ON NOV 2-4, 1976.

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THE FOLLOWING GENERAL ANNOUNCEMENT WAS SENT TO SELECTED GENERAL MANAGERS AND ENERGY SPECIALISTS OF 100 ELECTRIC POWER COMPANIES, EQUIPMENT MANUFACTURERS AND ENERGY CONSULTING INSTITUTES REGARDING THE ENERGY SYSTEMS TECHNICAL SALES SEMINAR SCHEDULED FOR NOV 2-4, 1976 IN DUBROVNIK.

"IT IS MY PLEASURE TO ANNOUNCE TO YOU A TECHNICAL SEMINAR ON ELECTRICAL ENERGY SYSTEMS TO BE HELD ON NOV 2-4, 1976 AT THE HOTEL LIBERTAS IN DUBROVNIK.

U.S. FIRMS WELL KNOWN IN THE FIELD OF ELECTRICAL ENERGY EQUIPMENT WILL BE SENDING STAFF EXPERTS TO SPEAK ON SOME OF THE LATEST DEVELOPMENTS IN ENERGY TECHNOLOGY AND THEIR APPLICATIONS IN NEW ENERGY SYSTEMS. TO DATE, THE LIST OF PARTICIPATING COMPANIES INCLUDES THE GENERAL ELECTRIC CO., BABCOCK AND WILCOX, ALLIS CHALMERS, FOSTER WHEELER AND COMBUSTION ENGINEERING. IT IS POSSIBLE THAT REPRESENTATIVES OF OTHER PROMINENT FIRMS MAY ALSO ATTEND. DEVELOPMENTS IN THE FOLLOWING AREAS, AND POSSIBLY OTHERS, WILL BE ADDRESSED IN THE SEMINAR: NUCLEAR POWER SYSTEMS,
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FOSSIL FUEL BURNING, HYDROTURBINES, UTILITIES BOILERS, STEAM

TURBINES, FOSSIL FUEL STEAM GENERATORS AND INDUSTRIAL BOILERS.
WE WILL BE SENDING YOU VERY SOON A DETAILED SUMMARY OF EACH
PRESENTATION TO BE GIVEN AS WELL AS A COMPLETE LIST OF PARTICIPATING
U.S. FIRMS AND INFORMATION ON THE PROFESSIONAL BACKGROUNDS OF
THE SPEAKERS.

ENERGY SPECIALISTS ATTENDING THE SEMINAR WILL HAVE AN OPPORTUNITY
TO QUESTION EACH SPEAKER IMMEDIATELY FOLLOWING HIS PRESENTATION
AND, IF DESIRED, TO MEET AFTER THE DAY'S OFFICIAL SESSION TO
DISCUSS PARTICULAR INTERESTS OF INDIVIDUAL ENTERPRISES.
IT IS OUR EXPERIENCE THAT THIS KIND OF EXCHANGE OF INFORMATION
FORMS THE BASIS FOR NEW OR EXPANDED COMMERCIAL EXCHANGES
WHICH ARE PROFITABLE TO ENTERPRISES OF BOTH COUNTRIES.
IF YOU ARE INTERESTED IN ATTENDING THE SEMINAR, WE ASK
THAT YOU PLEASE COMPLETE AND RETURN THE ENCLOSED FORM.
WE LOOK FORWARD TO HEARING FROM YOU SOON."
SILBERMAN

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